

Message Text

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FM SECSTATE WASHDC

TO AMEMBASSY BUCHAREST PRIORITY

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E.O. 11652: N/A

TAGS: BEXT, EPAP, EIND, RO

SUBJECT: FOLLOW-UP TO MORTON/OPREA MEETING OF JUNE 11

REF: A) BUCHAREST 3028; B) SEPTTEL, JULY 9

C) STATE 146593

1. SECRETARY MORTON DID NOT REPEAT NOT AGREE TO PROVIDE LIST OF ROMANIAN PRODUCTS IN WHICH US FIRMS MIGHT BE INTERESTED. USDOC AND STATE PARTICIPANTS UNABLE TO EXPLAIN HOW OPREA REACHED CONTRARY VIEW.

2. USDOC/BEWT HAS AGREED TO STUDY ROMANIAN LISTS SUBMITTED BY COUNSELOR IONITA AT MEETING WITH USDOC/BEWT OFFICIALS JUNE 27. THIS MEETING REPORTED IN REFTTEL B AND LISTS ALREADY AIR POUCHED TO EMBASSY. AT MEETING USDOC AGREED TO FURTHER DISCUSSIONS WITH ROMANIANS ON JULY 11 AT WHICH TIME INDICATION WILL BE GIVEN AS TO THOSE LISTED PRODUCTS WHICH HAVE GREATEST MARKET POTENTIAL IN UNITED STATES. IN EFFECT, THIS COULD PRODUCE RESULT SIMILAR TO BUT PERHAPS NOT AS . INCLUSIVE AS PREPARATION OF LIST OF PRODUCTS IN WHICH US FIRMS MIGHT BE INTERESTED. THIS APPROACH WOULD ALSO BE MORE EFFICIENT IN THAT IT

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ADDRESSES ITEMS ALREADY HIGH ON ROMANIAN LIST FOR

DESIRABLE EXPORT.

3. OBVIOUS MERIT TO GENERALIZED DISCUSSION EMBASSY PLANS

WITH IONESCU JULY 10. HOWEVER, EMBASSY SHOULD NOTE DEVELOPMENTS IN REFTEL B AND LIKELIHOOD THAT DISCUSSION WHICH MAY OCCUR IN AUGUST IN WASHINGTON ON IONITA'S LISTS, SUBJECT TO FURTHER AMPLIFICATION BY HIM AND POSSIBLY AS RESULT OF BUCHAREST MEETING, COULD SUBSTITUTE FOR SUGGESTED BROAD INDUSTRIAL DISCUSSION IN BUCHAREST.

4. PARA 4 OF REFTEL A RAISES QUESTION OF WHETHER ROMANIANS ARE PREPARING SEPARATE LISTS IN WASHINGTON AND BUCHAREST. PERHAPS IONESCU SHOULD BE ASKED FOR CLARIFICATION.

5. IONITA'S LISTS DO NOT REFLECT AGRI-BUSINESS SECTOR PRODUCTS AND WASHINGTON INTEREST REMAINS AS STATED REFTEL C.

6. APPRECIATE EMBASSY'S FULL REPORT OF ITS JUNE 27 MEETING AND REQUEST SIMILAR REPORT JULY 10 MEETING. WILL CABLE EMBASSY PROMPT REPORT OF JULY 11 MEETING IN WASHINGTON. INGERSOLL

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